

Mobile Integrated Healthcare

The Future of E(U)MS?

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Fort Worth, TX



EMS Core Content

-2.0 Medical Oversight of EMS??



Realigning Reimbursement Policy and Financial Incentives to Support Patient-Centered Out-of-Hospital Care

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Brendan Carr, MD, MS

668 JAMA, February 20, 2013—Vol 309, No. 7



The Healthcare System Isn't Broken

It is Functioning as Designed



We do a lot of things to our patients.....



58% of EMS Responses get Transported



PATIENT/CREW DISPOSITION

@Disposition_12 - Type of disposition and/or transport of the patient by this EMS Unit. For additional information, click on the following link to see the [Extended Data Definitions](#).

Incident/Patient Disposition Name	Count of Events	Percent of Total
Patient Treated, Transported by EMS	21,065,219	57.9%
Canceled (Prior to Arrival At Scene)	2,332,290	6.4%
Patient Treated, Transferred Care to Another EMS Professional	2,329,724	6.4%
Patient Refused Evaluation/Care (Without Transport)	2,111,613	5.8%
Patient Treated, Released (AMA)	1,824,722	5.0%
Canceled on Scene (No Patient Contact)	1,496,872	4.1%
Canceled on Scene (No Patient Found)	1,147,272	3.2%
Patient Evaluated, No Treatment/Transport Required	863,636	2.4%
Patient Treated, Released (per protocol)	779,707	2.1%
Assist, Unit	693,021	1.9%
Assist, Public	418,211	1.2%
Assist, Agency	407,062	1.1%
Standby-Public Safety, Fire, or EMS Operational Support Provided	294,953	0.8%
Patient Dead at Scene-No Resuscitation Attempted (Without Transport)	260,615	0.7%
Standby-No Services or Support Provided	116,676	0.3%
Patient Dead at Scene-Resuscitation Attempted (Without Transport)	106,006	0.3%
Patient Treated, Transported by Private Vehicle	46,770	0.1%
Patient Treated, Transported by Law Enforcement	41,522	0.1%
Patient Refused Evaluation/Care (With Transport)	19,101	0.1%
Patient Dead at Scene-No Resuscitation Attempted (With Transport)	6,267	<0.01%
Patient Dead at Scene-Resuscitation Attempted (With Transport)	3,304	<0.01%
Transport Non-Patient, Organs, etc.	2,698	<0.01%
TOTAL	36,367,261	

Inclusion criteria: 911 initiated and patient contact was made. Values that were marked Not Applicable or Not Recorded are removed.



Can we to stop responding to 911
calls ?



Is Call Intake Information Useful?

- EMD Determinant
- Transport Trends
- Time-Critical Intervention
- Time-Critical ED Outcome
- Safe or Unsafe to Hold in Queue



PREHOSPITAL EMERGENCY CARE
<https://doi.org/10.1080/10903127.2024.2342015>

Taylor & Francis
Taylor & Francis Group

Check for updates

Dispatch Categories as Indicators of Out-of-Hospital Time Critical Interventions and Associated Emergency Department Outcomes

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ABSTRACT

Objectives: Emergency medical services (EMS) systems increasingly grapple with rising call volumes and workforce shortages, forcing systems to decide which responses may be delayed. Limited research has linked dispatch codes, on-scene findings, and emergency department (ED) outcomes. This study evaluated the association between dispatch categorizations and time-critical EMS responses defined by prehospital interventions and ED outcomes. Secondly, we proposed a framework for identifying dispatch categorizations that are safe or unsafe to hold in queue.

Methods: This retrospective, multi-center analysis encompassed all 9-1-1 responses from 8 accredited EMS systems between 1/1/2021 and 06/30/2023, utilizing the Medical Priority Dispatch System (MPDS). Independent variables included MPDS Protocol numbers and Determinant levels. EMS treatments and ED diagnoses/dispositions were categorized as time-critical using a multi-round consensus survey. The primary outcome was the proportion of EMS responses categorized as time-critical. A non-parametric test for trend was used to assess the proportion of time-critical responses Determinant levels. Based on group consensus, Protocol/Determinant level combinations with at least 120 responses (~1 per week) were further categorized as safe to hold in queue (<1% time-critical intervention by EMS and <5% time-critical ED outcome) or unsafe to hold in queue (>10% time-critical intervention by EMS or >10% time-critical ED outcome).

Results: Of 1,715,612 EMS incidents, 6% (109,250) involved a time-critical EMS intervention. Among EMS transports with linked outcome data (543,883), 12% had time-critical ED outcomes. The proportion of time-critical EMS interventions increased with Determinant level (OMEGA: 1%, ECHO: 38%, p-trend < 0.01) as did time-critical ED outcomes (OMEGA: 3%, ECHO: 31%, p-trend < 0.01). Of 162 unique Protocols/Determinants with at least 120 uses, 30 met criteria for safe to hold in queue, accounting for 8% (142,067) of incidents. Meanwhile, 72 Protocols/Determinants met criteria for unsafe to hold, accounting for 52% (883,683) of incidents. Seven of 32 ALPHA level Protocols and 3/17 OMEGA level Protocols met the proposed criteria for unsafe to hold in queue.

Conclusions: In general, Determinant levels aligned with time-critical responses; however, a notable minority of lower acuity Determinant level Protocols met criteria for unsafe to hold. This suggests a more nuanced approach to dispatch prioritization, considering both Protocol and Determinant level factors.

ARTICLE HISTORY

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Introduction

Increasing emergency medical services (EMS) call volumes and workforce shortages create resource challenges, impeding the ability of agencies to respond immediately to every call for service (1-4). With multiple simultaneous requests for emergency response, often complicated by limited ambulance availability to meet call demand, dispatchers must decide which calls are emergent and thus require immediate response versus which may be safely deferred to preserve readiness until more resources are available (5,6). Many

EMS systems utilize standardized dispatch response prioritization systems designed to match a response's acuity and urgency with appropriately resourced response units (5, 7-9). However, most dispatch systems were not designed to identify which calls need an immediate response versus which can be safely held in a queue.

In times of low unit availability, EMS systems may rely on the dispatch acuity Determinant level to determine which requests will receive immediate dispatch and which may be delayed for dispatch or referred to alternative options such as telemedicine or secondary nurse triage. However, this

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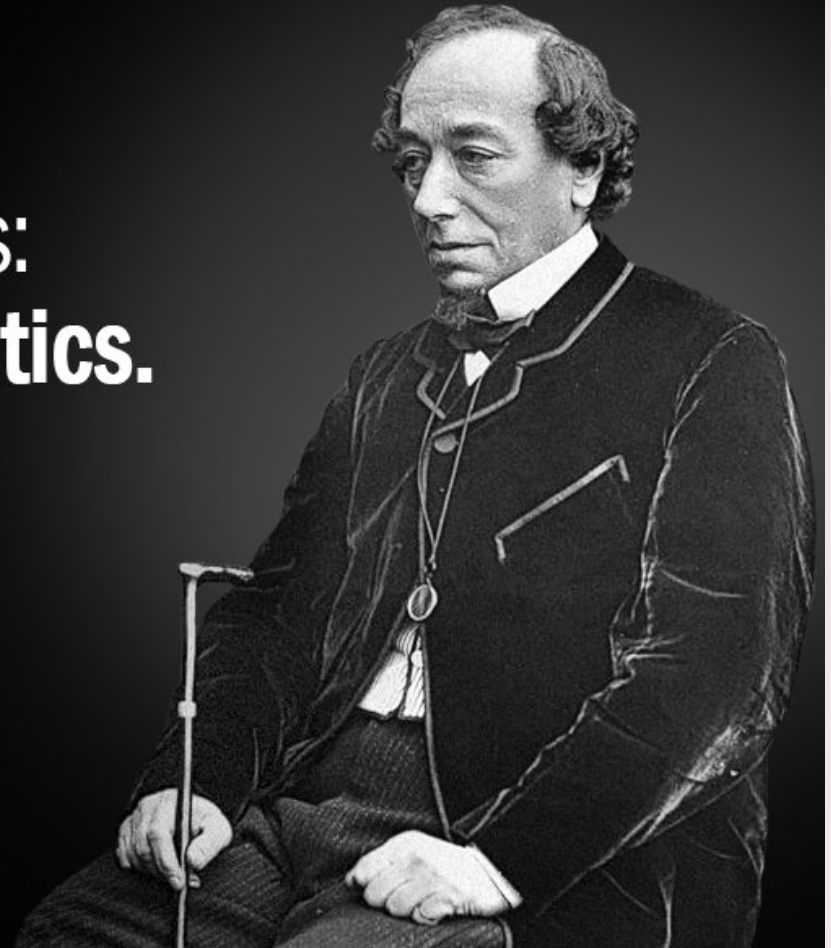
Supplemental data for this article can be accessed online at <https://doi.org/10.1080/10903127.2024.2342015>.

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**There are three kinds of lies:
lies, damned lies, and statistics.**

– Benjamin Disraeli

AZ QUOTES



EMS AGENDA 2050

Twenty years ago, pioneers and leaders in the EMS industry described a vision of data-driven and evidence-based systems in the *EMS Agenda for the Future*. Since then, the profession has worked tirelessly to fulfill the vision set out in that landmark document.

Throughout 2017 and 2018, the EMS community came together to develop a new vision for the future of EMS. EMS Agenda 2050 was a collaborative and inclusive two-year effort to create a bold plan for the next several decades. EMS community members, stakeholder organizations and the public were all involved in writing a new Agenda for the Future that will set forth a vision for the next thirty years of EMS system advancement. Soon, the final EMS Agenda 2050 will be released, marking not the end, but the beginning of a new era for EMS as we work together to turn the vision into a reality.



I want to get me one of them there
Community Programs for Paramedics...



The Community Paramedic

- No Educational Standards
- No National Recognition
- Individual Practitioner
- Expanded Role or Scope
- CP-C Certification



**COMMUNITY
PARAMEDIC**



An aerial photograph of a rugged coastline. On the left, a green, grassy cliffside descends to a rocky shore. A small white lighthouse sits atop a peak. The ocean is a vibrant blue, with several large, dark rock formations (sea stacks) protruding from the water. The sky is a clear, pale blue.

**If you're not at the table,
you're on the menu.**

Michael Enzi



EMS AT THE HEALTHCARE TABLE



A new paradigm for mobile healthcare emerged from a roundtable meeting of EMS thought leaders held in Chicago in December. The group developed a framework to align the interests of patients, payers and providers with the steps to reporting “community paramedicine” as one element in a more complex and comprehensive practice of medicine. The framework is intended to engage a wide spectrum of providers, including traditional EMS personnel as well as nurses, mid-level providers and physicians.

The group, which included representatives from private EMS, fire-based EMS, public safety EMS, third-service agencies, academic institutions, educational institutions and various national EMS organizations, was supported by an unrestricted educational grant from the Madronik Foundation.

The Madronik Foundation recognizes the crucial role that frontline healthcare

workers play in delivering expanding acute care, including chronic disease care,” says Joan Madronik, program manager for the Madronik Foundation. “We believe a project like this will lead to stronger community health systems that will ultimately improve patient outcomes.”

SEEKING DEFINITION

Although the concept of “community paramedicine” in North America is more than 20 years old, it has only recently gained momentum as the offices of health care reform have crystallized, such as policies imposed on hospitals for patients who are discharged within 30 days of discharge. Many agencies are answering the call to integrate EMS into the complete spectrum of healthcare delivery focused on EMS Agenda for the Future.¹ Ironically, however, many such initiatives are moving away from the “emergency”

aspect of EMS, toward more general medical services that address specific community needs, such as managing high-frequency system users, helping hospital patients reduce 30-day readmission rates and offering appropriate alternative destinations for complaints that do not require transport to a hospital emergency department.

Interest in community paramedicine has now grown to buzzword status, and Google search engine results for the term “community paramedic” as of December 10, 2012, showed that Internet search results also show that there’s little consensus on what the term actually means. “Community paramedicine” is defined and practiced in dozens of different ways.

These ambiguities and lack of common definitions has caused confusion and misunderstanding, both within the EMS

community and among outside observers. The lack of a standard taxonomy has meant that papers have been rightfully reluctant to evaluate providers for the care provided by EMS, a reluctance which now challenges the continued existence of many pilot programs. No consensus role definition, business model, competencies or metrics exist, and programs range from using on-duty paramedics in an alternative role without additional training to programs supported by college-level curricula, yielding practitioners who can bill for services provided.

Local, state and federal officials are beginning to explore the implications of a new provider role. Will this new role require expanded scope of practice or simply an optimization of the current EMS provider role and skill set to better serve patients? This increasing dialogue is

necessary and healthy, but it remains challenging to unify efforts and approaches at this early stage.

“This is an historic opportunity for EMS to take a prominent seat at the healthcare table,” says Bill Ruck, M.D., chief medical officer of American Medical Response (AMR). “It’s critical for everyone involved in developing this new practice of medicine to work collaboratively and benefit from the enhanced EMS and healthcare expertise around us.”

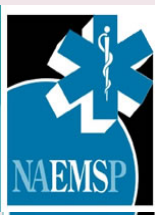
SIX PRINCIPLES

The group that met in Chicago developed six basic principles that address the patient experience, quality and cost issues for the EMS industry to consider as it moves forward with community paramedicine.


1. Identify the gaps in our current state of affairs.

“A unifying framework and taxonomy to define this practice and its relationship to healthcare at large has been notably missing,” says Eric Dick, M.D., medical director for the EMS system for the city of Chicago. “Community paramedicine has so many variations in practice that most people have only a vague concept of the term.”

Across the country, community paramedicine practice ranges from simple diabetic patient follow-up to full preventive medicine services, including the administration of vaccinations. Jeff Goodwin, M.D., medical director of the EMS System for Metropolitan Tulsa and Oklahoma City, adds, “I’ve not even seen if ‘community paramedicine’ is the most appropriate term. EMS providers could accomplish many of our goals, so I like to think of this concept more broadly as ‘mobile integrated healthcare practice.’”



Mobile Integrated Healthcare Practice


Mobile Integrated Healthcare Practice

HOME WHAT IS MIHP? WHO WE ARE

Mobile Integrated Healthcare Practice: A new, innovative healthcare delivery strategy.

[LEARN MORE](#)

Increased Access

MIHP introduces a novel delivery strategy for an inter-professional practice of medicine. It is designed to serve a range of patients in the out-of-hospital setting by providing 24/7 needs-based at-

Improved Outcomes

The MIHP model is patient-centered, with an emphasis on ease of access to care, developing new non-traditional portals of entry, continuity of care and transparency. It is through the synergy of

Cost Reduction

The MIHP strategy is designed to support and augment other patient-centered delivery models including the Patient Centered Medical Home, the Chronic Care Model and the Accountable Care



Concept

- Interprofessional team
- Practicing at top of scope
- Person Centered
- EMS Inclusive
- Financially Sustainable



Mobile Health Implementation Plan

- What problem are you trying to solve?
 - Disease specific
 - Population specific
- Community Needs Assessment
- Community Resources
 - Volunteer
 - Health System
- Can Do vs Should Do



Emergency Triage, Treat, and Transport (ET3)



Start at the End

- What are the results
- How do we measure them
 - EMS data
 - Health data
- Financial Measurements
 - Cost vs Savings
 - Medical Actuary



Considerations

- Legal and Legislative
- Political Environment
 - Labor Management
 - Healthcare Delivery
- Education and Training
 - Budgeting and Staffing
 - Staff pulled from regular duties
- Staff Selection
 - Not always your best paramedic



Technology

- Health Information
- Electronic Medical Records
 - Records vs Reports
- Telemedicine
- Tele-Health



Funding

- Learn Billing/Coding
 - Primary Care vs Emergency
 - Understand Medical Allowable
- Medical Contracting
 - Fee for Service
 - Capitation/IPAs/ACOs
 - Shared Savings
 - LPG/DSRP



Care Navigation



EMS Medical Practice



Programs Examples

- ED Utilization
 - Loyalty Programs
 - Addiction
 - Mental Health
- Hospice Revocation Avoidance
- Primary Care
 - Health Risk Assessments
 - Medicaid Reimbursement for Paramedic
- Readmission Avoidance
 - Transitional Care Programs



Medical Director of Future

- Clinical Expert
- Educational Advisor
- Consulting Physician
 - Liaison
 - Advocate
 - Office Manager
 - Case Manager
- Revenue Cycle Advisor
- Patient Advocate



The medical director will need to assume the roles of patient advocate, community liaison, and political problem-solver.



Resources

Emergency Response

Fire Based Mobile Integrated Healthcare and Community Paramedicine (MIH & CP) – Data and Resources

By Sreenivasan Ranganathan, Fire Protection Research Foundation | 30-Apr-2016

The concept of Mobile Integrated Healthcare and Community Paramedicine (MIH & CP) has existed for quite some time internationally, but has been less prevalent in the United States. The primary purpose of MIH & CP programs is to provide healthcare services directly to patients on location therefore minimizing trips to the hospital. Fire Departments have typically always responded to medical emergencies, regardless of whether or not a fire has occurred. Many Emergency Medical Services (EMS) rely on Fire Departments to easily reach out to their communities. The main objectives of this project include identifying where mobile integrated healthcare and community paramedicine (MIH & CP) is used in the USA, determine what information is available from those communities, and produce a report to help the NFPA Technical Committee (TC) on Emergency Medical Services (EMS-AAA) develop a document relating to firebased MIH & CP systems.

The project tasks included:

- Conducting a literature review and preparing a report on the information regarding the best practices in MIH & CP programs (with a focus on fire-based MIH & CP programs in the United States).
- Understanding how existing EMS resources are being used to provide services, through available fire-based case studies.
- Conducting a brief literature review on functioning MIH & CP programs from around the world.
- Identifying resources and reference materials available regarding these functioning programs.

Fire Based Mobile Integrated Healthcare and Community Paramedicine (MIH & CP) – Data and Resources

[Download the Full Report](#)



The screenshot shows the NAEMT website interface. At the top, there is a dark blue header with the NAEMT logo and the tagline "Advancing the EMS profession". Navigation links include "Member Portal" and "Course Administration". A search bar is present, and social media icons for Facebook, Twitter, and Instagram are visible. Below the header, a blue navigation bar contains links for "JOIN", "EDUCATION", "ADVOCACY", "INITIATIVES", "RESOURCES", "EVENTS", "ABOUT NAEMT", and "ABOUT EMS". The main content area has a white background with a light blue banner image of a paramedic. The page title is "Mobile Integrated Healthcare-Community Paramedicine". A sidebar on the left lists "MIH-CP" resources: "MIH-CP Program Toolkit", "MIH-CP Knowledge Center", and "MIH-CP Agency Contact Form". The main text area contains a section for the "2nd NATIONAL MIH-CP SURVEY" with a thumbnail image of the report cover. Below this, there is a "Background" section with text explaining the concept of MIH-CP and its evolution. The text states: "Mobile Integrated Healthcare-Community Paramedicine (MIH-CP) is the provision of healthcare using patient-centered, mobile resources in the out-of-hospital environment. MIH is provided by a wide array of healthcare entities and practitioners that are administratively or clinically integrated with EMS agencies, while CP is one or more services provided by EMS agencies and practitioners that are administratively or clinically integrated with other healthcare entities. [View Vision Statement.](#)" The "Background" section continues: "The landmark 1996 *EMS Agenda for the Future* called for EMS to add *service lines* and, therefore, *value* to the communities it served through: *Community-based health management... fully integrated with the overall health care system... able to identify and modify illness and injury risks... able to provide acute illness and injury care and follow-up, and, able to contribute to treatment of chronic conditions and community health monitoring...*" It then discusses the transition from a fee-for-service model to a value-based model. The final paragraph states: "Today, hundreds of EMS agencies across the nation, of all sizes and types are partnering with hospitals, primary care physicians, nurses, and mental health and social services providers on innovative programs that navigate patients to the right level of care. The goal: to lower costs, improve care, and enable EMS practitioners – including EMTs, Paramedics and Community Paramedics –

A Vision
without Resources
is a Delusion....



Beeson's Advice

- Game of Chess
- Know Operations as much as Clinical
- Learn Reimbursement
- Partner with Aligned Vision
- Careful with focusing on Financial
- Always focus on the Community



Conclusions

- Future is more than transportation
 - Care Coordination
 - Care Navigation
- Less **EMERGENCY**
- More **MEDICINE**
- Definitely **SERVICES**



Questions?

